

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
INTERNATIONAL PRIORITY AIRMAIL, COMMERCIAL ePACKET,
PRIORITY MAIL EXPRESS INTERNATIONAL, PRIORITY MAIL
INTERNATIONAL & FIRST-CLASS PACKAGE INTERNATIONAL
SERVICE WITH RESELLER CONTRACT 5 (MC2020-174)
NEGOTIATED SERVICE AGREEMENTS

Docket No. CP2020-198

**RESPONSE OF THE UNITED STATES POSTAL SERVICE TO
CHAIRMAN'S INFORMATION REQUEST NO. 1**
(December 23, 2020)

The United States Postal Service (Postal Service) hereby provides its response to Chairman's Information Request No. 1, issued on December 16, 2020.¹ A response was due no later than December 23, 2020. The Commission filed the twenty questions in the request under seal, and the Postal Service is filing its response to each of the twenty questions under seal. The Postal Service's response also includes revised financial workpapers that the Postal Service is filing under seal. The certified statement required by 39 C.F.R. § 3035.105(c)(2) is included with this response, as Attachment 1.

With the exception of the two redacted Excel files that the Postal Service is including with this filing, the revised supporting financial documents filed under seal with this response are very similar to the financial documents that were included in the Postal Service's initial notice in this docket.² Therefore, with the exception of the two

¹ Chairman's Information Request No. 1 and Notice of Filing Under Seal, Docket No. CP2020-198, December 16, 2020.

² USPS Request to Add International Priority Airmail, Commercial ePacket, Priority Mail Express International, Priority Mail International & First-Class Package International Service with Reseller Contract 5 to Competitive Product List and Notice of Filing Materials Under Seal, Docket Nos. MC2020-174 and CP2020-198, June 15, 2020.

redacted Excel files that the Postal Service is including with this filing, the Postal Service requests that the Commission consider the redacted versions of the supporting financial documents included in the Postal Service's initial filing in this docket as representative of the revised supporting financial documents filed under seal with this filing.

With respect to the responses and revised supporting financial documents filed under seal, the Postal Service hereby incorporates its Application for Non-Public Treatment filed in conjunction with its notice dated June 15, 2020, in this docket.³ In addition, the Postal Service recently provided notice to all foreign postal operators within the Universal Postal Union network through an International Bureau Circular issued on December 21, 2020, that the Postal Service will be regularly submitting certain business information to the Commission. Some UPU-designated foreign postal operators may have a proprietary interest in such information. The circular includes information on how third parties may address any confidentiality concerns with the Commission.

³ *Id.*, Attachment F.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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December 23, 2020

**Certification of Prices for
International Priority Airmail, Commercial ePacket,
Priority Mail Express International, Priority Mail International
& First-Class Package International Service with Reseller Contract 5**

I, Steven R. Phelps, Manager, Regulatory Reporting and Cost Analysis, Finance Department, United States Postal Service, am familiar with the prices and terms for International Priority Airmail, Commercial ePacket, Priority Mail Express International, Priority Mail International & First-Class Package International Service with Reseller Contract 5. The prices and terms contained in this contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates, adopted February 7, 2019 (Governors' Decision No. 19-1).

I hereby certify, based on the financial analysis provided herewith, that the prices are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). They are expected to cover attributable costs. There should therefore be no subsidization of competitive products by market dominant products. This contract should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

**Steven
Phelps**

Steven R. Phelps

Digitally signed by
Steven Phelps
Date: 2020.12.23
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